Balance sheet at December 31, 1992

ASSETS

Current Assets	
Cash and cash equivalents	\$ 928,698
Accounts receivable:	
Participating doctors	165,000
Participating hospitals	129,350
Interest	978,307
Prepaid expenses	9,672
Total Current Assets	2,211,027
Investments (Net of unamortized (discounts) premiums of \$1,151,741) (Note 4)	48,635,741
Property and equipment	
Office furniture and fixtures	6,279
Computer equipment and software	<u>25,404</u>
	31,683
Less: Accumulated depreciation and amortization	11,522
	20,161
Total Assets	<u>\$50,866,929</u>

EXHIBIT A

VIRGINIA BIRTH-RELATED NEUROLOGICAL INJURY COMPENSATION PROGRAM

Balance sheet at December 31, 1992

LIABILITIES AND FUND BALANCE

Current liabilities

Accounts payable:

 Trade
 \$ 39,278

 Payroll processing (Note 2)
 4,089

 Deferred revenue
 4,024,088

 Total Current Liabilities
 4,067,455

Estimated claims reserve (Note 5) 32,600,000

Fund balance (Exhibit B) 14,199,474

Total Liabilities and Fund Balance

\$50,866,929

The accompanying independent auditors' report and notes are an integral part of the financial statements.

Statements of revenue, expenses and changes in fund balance for the year ended December 31, 1992

year ended becember 31, 1992	
Revenue	
Non-participating doctors	\$ 2,637,372
[*] Participating doctors	1,864,583
³ Participating hospitals	2,183,800
^o Investment income	3,146,699
⁶ Gain on sale of investments	<u> 588,594</u>
Total Revenue	10,421,048
Expenses	
· Investment fees	191,777
³ Salaries	45,654
→ Postage and mailing	11,797
Rent (Note 3)	13,091
Reimbursed claims cost	14,780
* Temporary help	2,530
³ Computer services	11,517
Professional fees	16,775
⁴ Office	1,119
Payroll taxes	3,438
* Depreciation and amortization	5,001
→ Telephone	2,927
* Bank service charges	1,315
[#] Parking	940
⁴ Miscellaneous	1,472
⁸ Estimated claims cost (Note 5)	_9,300,000
Total Expenses	9,624,133
Excess (Deficiency) of revenue over expenses	796,915
Fund balance, beginning	13,402,559
Fund balance, ending (Exhibit A)	<u>\$14,199,474</u>

The accompanying independent auditors' report and notes are an integral part of the financial statements.

Statements of cash flows for the year ended December 31, 1992

Cash flows from operating activities	
Excess (deficiency) of revenue over	
expenses (Exhibit B)	<u>\$ 796,915</u>
Adjustments to reconcile excess (deficiency)	
of revenue over expenses to net cash	
provided by operating activities:	
Depreciation and amortization	5,001
Amortization of investment	
discounts and premiums (net)	171,345
Gain on sale of investments	(588,594)
(Increase) decrease in:	·
Receivables	(19,823)
Prepaids	(1,339)
Increase (decrease) in:	,
Accounts payable	(39,505)
Estimated claims reserve	9,300,000
Deferred revenue	(2,583,504)
Total adjustments	6,243,581
Net Cash Provided by Operating Activities	7,040,496
Cash flows from investing activities	
Purchases of property and equipment	(3,703)
Purchase of investment securities	(37,926,804)
Proceeds from sale and maturity of	•
investment securities	26,025,217
Net cash used in investing activities	(_11,905,290)
Net decrease in cash and cash equivalents	(4,864,794)
Cash and cash equivalents - beginning	5,793,492
Cash and cash equivalents - ending	<u>\$ 928,698</u>

The accompanying independent auditors' report and notes are an integral part of the financial statements.

Notes to financial statements December 31, 1992

NOTE 1 - Nature of Activities and Significant Accounting Policies

Nature of Activities - The Program is organized to implement the Virginia Birth-Related Neurological Injury Compensation Act (1987, c.540). The Act creates a compensation program which assures lifetime care of infants with severe neurological injuries. The Program is funded through annual assessments against participating physicians (\$5,000) and participating hospitals (\$50 per delivery, subject to maximum of \$150,000), and all other physicians practicing in Virginia (\$250). Liability insurers contribute to the fund, if necessary, based upon actual experience of the fund, as determined by the State Corporation Commission. Liability insurers are subject to a maximum of 1/4 of one percent of net direct premiums written. The Program receives no funding from the government.

Significant Accounting Policies

<u>Cash and Cash Equivalents</u> - For purposes of reporting cash flows, the Program considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

<u>Property and Equipment</u> - Property and equipment is recorded at cost. Depreciation is based on estimated useful lives and is computed on the straight-line method as follows:

Asset	Estimated <u>Useful Life</u>
Office furniture and equipment Computer equipment	7 years 5 years
Computer software	5 years

Revenue Recognition - The Program recognizes revenue from assessments and related costs in the applicable assessment period. Assessments received or due prior to the assessment period are recorded as deferred revenue.

(Continued on next page)

Notes to financial statements December 31, 1992

<u>Income Taxes</u> - The Program is deemed to be a state agency and, as such, is exempt from income taxes, If the Program is determined not to be a state agency and is denied taxexempt status, a liability for income taxes would be based on any excess of revenue over expenses for the period.

NOTE 2 - Payroll Processing

Payroll for the Program's only employee is processed by the Attorney General's office and is reimbursed by the Program. Reimbursements due to the Attorney General's office at December 31, 1992, were \$4,089.

NOTE 3 - Lease

The Program leases office space under a one-year lease which automatically renews at the end of the lease term. The lease provides for a \$1,095 monthly rental and may be terminated upon three months written notice.

NOTE 4 - Investments

Investments are carried at amortized cost. Amortized cost and market values at December 31, 1992 are summarized as follows:

	Amortized	Market
	cost	<u>value</u>
U. S. Government obligations	\$17,713,973	\$17,988,227
Foreign bonds	2,115,459	2,200,860
Corporate bonds	26,819,222	27,486,182
Other bonds	1,987,087	2,036,250
	\$48,635,741	\$49,711,519

(Continued on next page)

Notes to financial statements December 31, 1992

NOTE 5 - Estimated Claims - The estimated claims reserve is the present value of the estimated ultimate cost of payments for claims expected to be filed under the Program. Eligible costs under the Program are costs not otherwise paid by private insurance and other government programs. Costs included are initial medical and hospital, ongoing medical rehabilitation and custodial care, loss of earnings and claim filing expenses. Loss of earnings is based on Virginia private non-farm wages.

Significant assumptions include:

Rate of inflation of medical,
hospital, custodial and
rehabilitation expenses 7.5%

Rate of increase in Virginia
private non-farm wages 5.0%

Investment Earnings Rate 7.5%

During 1992, the estimated claims reserve was increased, based on the actual experience of the Program. The result was to recognize \$9,300,000 in estimated claims expense for 1992.

BALANCE SHEETS

December 31, 1991 and 1990

A S S E T S

	<u>1991</u>	<u> </u>
CURRENT ASSETS:		
Cash and cash equivalents Accounts receivable:	\$ 5,793,492	\$ 1,805,890
Non-participating doctors	254,575	229,650
Participating doctors	55,000	409,834
Participating hospitals	150,000	26,050
Interest	792,009	655,880
Other	1,250	· -
Prepaid expenses	8,333	
Total Current Assets	\$ 7,054,659	\$ 3,127,304
INVESTMENTS (Net of unamortized (discounts) premiums of (\$44,095) and \$54,790 for 1991 and	• •	
and 1990, respectively) (Note 4)	\$36,316,905	\$30,710,790
PROPERTY AND EQUIPMENT:		
Office furniture and fixtures	\$ 6,094	\$ 4,716
Computer equipment and software	21,886	5,330
	\$ 27,980	\$ 10,046
Less: Accumulated depreciation and amortization	6,521	3,485
	<u>\$ 21,459</u>	<u>\$ 6,561</u>
	\$43,393,023	\$33,844,655

LIABILITIES AND FUND BALANCE

	1991	1990
CURRENT LIABILITIES: Accounts payable: Trade Payroll processing (Note 2) Deferred revenue	\$ 56,126 26,746 6,607,592	\$ 34,922 36,462 6,467,659
Total Current Liabilities	\$ 6,690,464	\$ 6,539,043
ESTIMATED CLAIMS RESERVE (Note 5)	23,300,000	32,600,000
FUND BALANCE (Exhibit "B")	13,402,559	(_5,294,388)
	<u>\$43,393,023</u>	<u>\$33,844,655</u>

VIRGINIA BIRTH-RELATED NEUROLOGICAL INJURY COMPENSATION PROGRAM STATEMENTS OF REVENUE, EXPENSES AND CHANGES IN FUND BALANCE

For The Years Ended December 31, 1991 and 1990

	1991	1990
REVENUE:		
Non-participating doctors	\$ 2,361,364	\$ 2,268,362
Participating doctors	2,181,608	2,025,913
Participating hospitals	2,193,650	2,838,000
Estimated claims revenue (Note 5)	9,300,000	
· Investment income	. 2,807,072	2,162,880
Gain on sale of investments	122,064	26,339
Total Revenue	\$18,965,758	\$ 9,321,494
EXPENSES:		
'Investment fees	\$ 154,932	\$ 115,262
°Salaries	41,931	39,960
Postage and mailing	15,037	24,998
⊳Rent (Note 3)	11,662	7,335
Claims investigation	7,345	4,246
Temporary help	7,340	2,843
♥ Brochure	6,589	-
Professional fees	5,200	10,700
'Office ·	3,724	3,669
* Payroll taxes	3,208	3,057
 Depreciation and amortization 	3,036	1,640
[®] Telephone	2,430	952
"Bank service charges	2,324	2,037
^p Parking	1,100	1,169
Meals and entertainment	1,096	177
* Trave1	833	527
^e Advertising	638	159
^ Storage	240	240
[→] Miscellaneous	146	171
Estimated claims cost (Note 5)		12,000,000
Total Expenses	\$ 268,811	\$12,219,142
Excess (Deficiency) of Revenue		
Over Expenses	\$18,696,947	(\$ 2,897,648)
FUND BALANCE, BEGINNING	(_5,294,388)	(_2,396,740)
FUND BALANCE, ENDING (Exhibit "A")	\$13,402,559	(<u>\$ 5,294,388</u>)

VIRGINIA BIRTH-RELATED NEUROLOGICAL INJURY COMPENSATION PROGRAM STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 1991 and 1990

	<u> </u>	1990
CASH FLOWS FROM OPERATING ACTIVITIES:	÷	
Excess (deficiency) of revenue over		
expenses (Exhibit "B")	<u>\$18,696,947</u>	(<u>\$.2,897,648</u>)
Adjustments to reconcile excess (deficiency)		
of revenue over expenses to net cash		•
provided by operating activities:		
Depreciation and amortization	\$ 3,036	\$ 1,640
Amortization of investment		
discounts and premiums (net)	(70,979)	(11,033)
Gain on sale of investments	(122,064)	(26,339)
(Increase) decrease in:		
Receivables	68,580	2,900,025
Prepaids	(8,333)	90
Increase (decrease) in:		
Accounts payable	11,487	42,629
Estimated claims reserve	(9,300,000)	12,000,000
Deferred revenue	139,933	(<u>694,096</u>)
Total adjustments	(<u>\$ 9,278,340</u>)	<u>\$14,212,916</u>
Net Cash Provided by Operating Activities	\$ 9,418,607	\$11,315,268
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment	(\$ 17,934)	(\$ 1,612)
Purchase of investment securities	(25,584,077)	(17,490,140)
Proceeds from sale and maturity of		
investment securities	20,171,006	6,090,718
Net Cash Used in Investing Activities	(\$ 5,431,005)	(\$11,401,034)
Net Decrease in Cash and Cash Equivalents	\$ 3,987,602	(\$ 85,766)
CASH AND CASH EQUIVALENTS - BEGINNING	1,805,890	1,891,656
CASH AND CASH EQUIVALENTS - ENDING	\$ 5,793,492	\$ 1,805,890

NOTES TO FINANCIAL STATEMENTS

December 31, 1991

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities:

The Program is organized to implement the Virginia Birth-Related Neurological Injury Compensation Act (1987, c.540). The Act creates a compensation program which assures lifetime care of infants with severe neurological injuries. The Program is funded through annual assessments against participating physicians (\$5,000) and participating hospitals (\$50 per delivery, subject to a maximum of \$150,000), and all other physicians practicing in Virginia (\$250). Liability insurers contribute to the fund, if necessary, based upon actual experience of the fund, as determined by the State Corporation Commission. Liability insurers are subject to a maximum of 1/4 of one percent of net direct premiums written. The Program receives no funding from the government.

<u>Significant Accounting Policies</u>:

Cash and Cash Equivalents

For purposes of reporting cash flows, the Program considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Property and Equipment

Property and equipment is recorded at cost. Depreciation is based on estimated useful lives and is computed on the straight-line method as follows:

•	Estimated
Asset	<u>Useful Life</u>
Office furniture and equipment	7 years
Computer equipment	5 years
Computer software	5 years

Revenue Recognition

The Program recognizes revenue from assessments and related costs in the applicable assessment period. Assessments received or due prior to the assessment period are recorded as deferred revenue.

Income Taxes

The Program is deemed to be a state agency and, as such, is exempt from income taxes. If the Program is determined not to be a state agency and is denied tax-exempt status, a liability for income taxes would be based on any excess of revenue over expenses for the periods.

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1991

NOTE 2: PAYROLL PROCESSING:

Payroll for the Program's only employee is processed by the Attorney General's office and is reimbursed by the Program. Reimbursements due to the Attorney General's office at December 31, 1991 and 1990 were \$26,746 and \$36,462, respectively.

NOTE 3: LEASE:

The Program leases office space under a one-year lease which automatically renews at the end of the lease term. The lease provides for a \$1,095 monthly rental and may be terminated upon three months written notice.

NOTE 4: INVESTMENTS:

Investments are carried at cost. Amortized cost and unrealized appreciation at December 31, 1991 and 1990 are summarized as follows:

December 31, 1991 U. S. Government obligations Foreign bonds Corporate bonds Other bonds	Amortized <u>Cost</u> \$ 8,711,109 1,000,213 24,579,645 2,025,938 \$36,316,905	Unrealized <u>Appreciation</u> \$ 446,549 35,327 1,122,244 <u>92,902</u> <u>\$1,697,022</u>
<u>December 31, 1990</u>	Amortized Cost	Unrealized
U. S. Government obligations	\$10,189,745	Appreciation \$ 89,445
Foreign bonds	1,000,356	7,334
Corporate bonds	18,634,129	76,125
Other bonds	<u>886,560</u>	15,960
	<u>\$30,710,790</u>	\$ 188,864

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1991

NOTE 5: ESTIMATED CLAIMS:

The estimated claims reserve is the present value of the estimated ultimate cost of payments for claims expected to be filed under the Program. Eligible costs under the Program are costs not otherwise paid by private insurance and other government programs. Costs included are initial medical and hospital, ongoing medical rehabilitation and custodial care, loss of earnings and claim filing expenses. Loss of earnings is based on Virginia private non-farm wages.

Significant assumptions include:

Rate of inflation of medical,	<u> 1991</u>	1990
hospital, custodial and rehabilitation expenses	7.5%	7.5%
Rate of increase in Virginia private non-farm wages	5.0%	5.0%
Present value discount factor	8.0%	8.0%

During 1991, the estimated claims reserve was lowered, based on the actual experience of the Program. The result was to recognize \$9,300,000 in additional revenue for 1991.

NOTE 6: RECLASSIFICATION:

Certain 1990 revenues and expenses have been reclassified for comparative purposes.

BALANCE SHEETS

December 31, 1990 and 1989

ASSETS

	1990	1989
CURRENT ASSETS:		
Cash and cash equivalents	\$ 1,805,890	\$ 1,891,656
Accounts receivable:	. , ,	,,
Non-participating doctors	229,650	640,942
Participating doctors	409,834	387,520
Participating hospitals	26,050	419,800
Insurance assessments	•	2,340,321
Interest receivable	655,880	432,856
Prepaid expenses	<u> </u>	90
Total Current Assets	\$ 3,127,304	\$ 6,113,185
INVESTMENTS (Net of unamortized premiums		
of \$54,790 and \$167,996 for 1990 and		
1989, respectively) (Note 4)	\$30,710,790	\$19,273,996
PROPERTY AND EQUIPMENT:		
Office furniture and fixtures	\$ 4,716	\$ 3,192
Computer equipment and software	5,330	5,242
	\$ 10,046	\$ 8,434
Less: Accumulated depreciation and amortization	3,485	1,845
	\$ 6,561	\$ 6,589
	\$33,844,655	\$25,393,770

LIABILITIES AND FUND BALANCE

LIABILITIES AND FOR	<i>D</i> =	
	1990	1989
CURRENT LIABILITIES: Accounts payable: Trade Payroll processing (Note 2) Deferred revenue	\$ 34,922 36,462 6,467,659	\$ 21,806 6,949 7,161,755
Total Current Liabilities	\$ 6,539,043	\$ 7,190,510
CONTINGENCY (Note 6) ESTIMATED CLAIMS RESERVE (Note 5)	32,600,000	20,600,000
FUND BALANCE (Exhibit "B")	(_5,294,388)	(2,396,740)
	<u>\$33,844,655</u>	<u>\$25,393,770</u>

STATEMENTS OF REVENUE, EXPENSES AND CHANGES IN FUND BALANCE

For The Years Ended December 31, 1990 and 1989

	1990	1989
REVENUE:		1909
Non-participating doctors	\$ 2,269,362	\$ 2,192,981
Participating doctors	2,025,913	1,893,043
Participating hospitals	2,838,000	2,861,190
Insurance assessments	2,030,000	2,569,381
Total Revenue	\$ 7,133,275	\$ 9,516,595
20042 1000	Sandard J. J. J. L. I. J.	9-21210122
OPERATING EXPENSES:		
Estimated claims cost (Note 5)	\$12,000,000	\$10,700,000
Investment fees	115,262	67,378
Wages	39,960	32,636
Postage and mailing	24,998	21,366
Professional fees	10,700	
Rent (Note 3)	7,335	5,520
Claims investigation	4,246	-,
Office	3,669	3,251
Payroll taxes	3,057	2,451
Temporary help	2,843	235
Bank service charges	2,037	143
Depreciation and amortization	1,640	1,501
Parking	1,169	1,025
Telephone	952	1,197
Travel	527	153
Storage	240	240
Meals and entertainment	177	545
Miscellaneous	171	52
Advertising	159	524
Total Operating Expenses	\$12,219,142	\$10,838,217
n 60 n		
Excess of Operating Expenses	/A = 00= 0/=\	
Over Revenue	(\$ 5,085,867)	(\$ 1,321,622)
OTHER REVENUE AND EXPENSES:		
Refunds of prior year assessments	(1,000)	(6,000)
Investment indome	2,162,880	1,288,237
Gain on sale of investments	•	• •
outh on sale of investments	<u>26,339</u>	16,322
Excess of Expenses	• •	
Over Revenue	(\$ 2,897,648)	(\$ 23,063)
, and the state of	(7 2,007,040)	(9 25,005)
FUND BALANCE, BEGINNING	$(\underline{2,396,740})$	(<u>2,373,677</u>)
FUND BALANCE, ENDING (Exhibit "A")	(A E 00/ 200)	/A 0 20/ 7/05
TOTAL PARAMOR, EMPING (EXHIBIT "A")	(3.5,294,388)	(<u>\$ 2,396,740</u>)

STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 1990 and 1989

	1990	1989
CASH FLOWS FROM OPERATING ACTIVITIES:		
Excess of expenses over revenue (Exhibit "B")	(<u>\$ 2,897,648</u>)	(<u>\$ 23,063</u>)
Adjustments to reconcile excess of		
expenses over revenue to net cash		
provided by operating activities:		
Depreciation and amortization	\$ 1,640	\$ 1,501
Amortization of investment		
discounts and premiums (net)	(11,033)	
Gain on sale of investments	(26,339)	(16,322)
(Increase) decrease in:		
Receivables	2,900,025	(4,028,584)
Prepaids	90	(5)
Increase (decrease) in:		
Accounts payable	42,629	(958)
Estimated claims reserve	12,000,000	10,700,000
Deferred revenue	$(\underline{}694,096)$	2,531,504
Total adjustments	\$14,212,916	\$ 9,010,280
Net Cash Provided by Operating Activities	\$11,315,268	\$ 8,987,217
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment	(\$ 1,612)	(\$ 225)
Purchase of investment securities		(41,447,474)
Proceeds from sale and maturity of	, ,	, , , , , , , , , , , , , , , , , , , ,
investment securities	6,090,718	32,444,980
Net Cash Used in Investing Activities	(\$11,401,034)	(<u>\$ 9,002,719</u>)
Net Decrease in Cash and Cash Equivalents	(\$ 85,766)	(\$ 15,502)
CASH AND CASH EQUIVALENTS - BEGINNING	1,891,656	1,907,158
CASH AND CASH EQUIVALENTS - ENDING	\$ 1,805,890	\$ 1,891,656

NOTES TO FINANCIAL STATEMENTS

December 31, 1990

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities:

The Program is organized to implement the Virginia Birth-Related Neurological Injury Compensation Act (1987, c.540). The Act creates a compensation program which assures lifetime care of infants with severe neurological injuries. The Program is funded through annual assessments against participating physicians (\$5,000), participating hospitals (\$50 per delivery, subject to a maximum of \$150,000), and all other physicians practicing in Virginia (\$250). Liability insurers contribute to the fund, if necessary, based upon actual experience of the fund, as determined by the State Corporation Commission. Liability insurers are subject to a maximum of 1/4 of one percent of net direct premiums written. These insurers were required for 1989 to contribute at a rate of 1/10 of one percent of net direct premiums written for 1988. The Program receives no funding from the government.

Significant Accounting Policies:

Cash and Cash Equivalents

For purposes of reporting cash flows, the Program considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Property and Equipment

Property and equipment is recorded at cost. Depreciation is based on estimated useful lives and is computed on the straight-line method as follows:

	Estimated
Asset	<u>Useful Life</u>
Office furniture and equipment	7 years
Computer equipment	5 years
Computer software	5 years

Revenue Recognition

The Program recognizes revenue from assessments and related costs in the applicable assessment period. Assessments received or due prior to the assessment period are recorded as deferred revenue.

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1990

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Income Taxes

The Program is deemed to be a state agency and, as such, is exempt from income taxes. If the Program is determined not to be a state agency and is denied tax-exempt status, a liability for income taxes would be based on any excess of revenue over expenses for the periods.

NOTE 2: PAYROLL PROCESSING:

Payroll for the Program's only employee is processed by the Attorney General's office and is reimbursed by the Program. Reimbursements due to the Attorney General's office at December 31, 1990 and 1989 were \$36,462 and \$6,949, respectively.

NOTE 3: LEASE:

The Program leases office space under a one-year lease which automatically renews at the end of the lease term. The lease provides for a \$615 monthly rental and may be terminated upon three months written notice.

NOTE 4: INVESTMENTS:

Investments are carried at cost. Amortized cost and unrealized appreciation (depreciation) at December 31, 1990 and 1989 are summarized as follows:

December 31, 1990 U. S. Government obligations Foreign bonds Corporate bonds Other bonds	Amortized <u>Cost</u> \$10,189,745 1,000,356 18,634,129 886,560	Unrealized Appreciation \$ 89,445 7,334 76,125 15,960
	\$30,710,790	\$ 188,864
<u>December 31, 1989</u>	Amortized	Unrealized
U. S. Government obligations	Cost \$ 6,284,925	Depreciation (\$ 23,335)
Foreign bonds Corporate bonds	1,000,498 <u>11,988,573</u>	(10,498) (<u>75,056</u>)
	\$19,273,996	(\$ 108,889)

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1990

NOTE 5: ESTIMATED CLAIMS:

The estimated claims reserve is the present value of payments for claims expected to be filed under the Program. Eligible costs under the Program are costs not otherwise paid by private insurance and other government programs. Costs included are initial medical and hospital, ongoing medical rehabilitation and custodial care, loss of earnings and claim filing expenses. Loss of earnings is based on Virginia private non-farm wages.

Significant assumptions include:

Rate of inflation of medical,	1990	1989
hospital, custodial and rehabilitation expenses	7.5%	7.5%
Rate of increase in Virginia private non-farm wages	5.0%	5 .0%
Present value discount factor	8.0%	8.0%

NOTE 6: CONTINGENCY:

A group of physicians has challenged the constitutionality of the \$250 assessments on nonparticipating physicians. The case was heard by the Circuit Court of the City of Richmond which denied judgment for the plaintiffs. The plaintiffs have filed an appeal to the Virginia State Supreme Court which is pending. The Program is not able at this time to predict the ultimate effect of this litigation on the Program's financial position or results of operations.

FINANCIAL STATEMENTS

December 31, 1989

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December 31, 1989

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INDEPENDEN	VT AUDITOR'S REPORT	1
EXHIBITS:		
"A"	BALANCE SHEETS	2
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"C"	STATEMENTS OF CASH FLOWS	4
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CHARLES M. TERRY & COMPANY

A PROFESSIONAL CORPORATION
Certified Public Plecountants

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors
Virginia Birth-Related Neurological Injury
Compensation Program
Richmond, Virginia

We have audited the accompanying balance sheets of Virginia Birth-Related Neurological Injury Compensation Program as of December 31, 1989, 1988 and 1987, and the related statements of revenue, expenses and changes in fund balance and cash flows for the years ended December 31, 1989 and 1988 and the initial one month ended December 31, 1987. These financial statements are the responsibility of the Program's management. Our responsibility is to express an opinion on these statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Virginia Birth-Related Neurological Injury Compensation Program as of December 31, 1989, 1988 and 1987, and the results of its operations and its cash flows for the years ended December 31, 1989 and 1988 and for the initial one month ended December 31, 1987 in conformity with generally accepted accounting principles.

Charles M. Jerry & Company

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LIABILITIES AND FUND BALANCE

	1989	1988	1987
CURRENT LIABILITIES: Accounts payable: Trade Payroll processing (Note 2)	\$ 21,806 6,949	\$ 13,038 16,675	\$ - -
Accrued expenses: Salaries Payroll taxes and withholding Deferred revenue	- - 7,161,755	- - 4,630,251	960 376 <u>1,647,500</u>
Total Current Liabilities	\$ 7,190,510	\$ 4,659,964	\$ 1,648,836
ESTIMATED CLAIMS RESERVE (Note 5)	20,600,000	9,900,000	-
FUND BALANCE (Exhibit "B")	(<u>2,396,740</u>)	(2,373,677)	(2,022)

<u>\$25,393,770</u> <u>\$12,186,287</u> <u>\$ 1,646,814</u>

STATEMENTS OF REVENUE, EXPENSES AND CHANGES IN FUND BALANCE

For The Years Ended December 31, 1989 and 1988 and For The One Month Ended December 31, 1987

	1989	1988		1987
REVENUE:	¢ 2 102 001	\$ 2,100,777	\$	_
Non-participants Participating doctors	\$ 2,192,981 1,893,043	2,039,167	Ą	_
Participating hospitals	2,861,190	3,028,458		
Insurance assessments	2,569,381	5,020,430		_
Total Revenue	\$ 9,516,595	\$ 7,168,402	\$	_
10001 1000100	4	4 	-1	
OPERATING EXPENSES:				
Estimated claims cost (Note 5)	\$10,700,000	\$ 9,900,000	\$	-
Investment fees	67,378	26,062		-
Wages	32,636	29,180		1,945
Postage and mailing	21,366	25,593		-
Rent (Note 3)	5,520	2,530		-
Office	3,486	1,070		-
Payroll taxes	2,451	2,191		138
Depreciation	1,501	344		-
Telephone	1,197	1,617		-
Parking	1,025	944		91
Meals and entertainment	545	119		-
Advertising	524	2,065		-
Storage	240	60		-
Travel	153			-
Computer usage	-	8,181		-
Bank service charges	143	1,789		68
Miscellaneous	52	293		-
Total Operating Expenses	\$10,838,217	\$10,002,038	\$	2,242
Excess of Operating Expenses				
Over Revenue	(\$ 1,321,622)	(\$ 2,833,636)	(\$	2,242)
OTHER REVENUE AND EXPENSES:				
Refunds of prior year assessments	(6,000)	-		'-
Investment income	1,288,237	465,885		220
Gain (loss) on sale of investments	16,322	(3,904)		
Excess of Expenses				
Over Revenue	(\$ 23,063)	(\$ 2,371,655)	(\$	2,022)
Over vesetine	(γ 25,005)	(Ψ 2,3/1,033)	(Y	2,022)
FUND BALANCE, BEGINNING	(2,373,677)	(2,022)		_
FUND BALANCE, ENDING (Exhibit "A")	(<u>\$ 2,396,740</u>)	(<u>\$ 2,373,677</u>)	(<u>\$</u>	2,022)

STATEMENTS OF CASH FLOWS

For The Years Ended December 31, 1989 and 1988 and For The One Month Ended December 31, 1987

	1989	1988	1987
CASH FLOWS FROM OPERATING ACTIVITIES:			
Excess of expenses over revenue	/¢ 22.062\	/	(é 2.022)
(Exhibit "B") Adjustments to reconcile excess of	(<u>\$ 23,063</u>)	(<u>\$ 2,371,655</u>)	(<u>\$ 2,022</u>)
expenses over revenue to net cash			
provided by operating activities:			
Depreciation	\$ 1,501	\$ 344	\$ -
Amortization of investment	φ 1,501	γ 544	٠ -
discounts and premiums (net)	(176,856)	(25,182)	_
(Gain) loss on sale of investments	(16,322)	3,904	<u>-</u>
Increase in receivables	(4,028,584)		(220)
Increase in prepaids	(4,028,384)	(192,635) (15)	(70)
Increase in preparts Increase (decrease) in accounts	(3)	(13)	(/0)
payable	(958)	29,713	
Increase (decrease) in accrued	(930)	29,713	-
expenses	<u>_</u>	(1,336)	1,336
Increase in estimated claims		(1,550)	1,550
reserve	10,700,000	9,900,000	_
Increase in deferred revenue	2,531,504	2,982,75 <u>1</u>	1,647,500
Total adjustments	\$ 9,010,280	\$12,697,544	\$ 1,648,546
Total adjubilioned	9 210101200	<u> </u>	<u> </u>
Net Cash Provided by			
Operating Activities	\$ 8,987,217	\$10,325,889	\$ 1,646,524
oporating motivities	y 0(1011,221,	910,323,307	<u> </u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Purchases of property and equipment	(\$ 225)	(\$ 8,209)	\$ -
Purchase of investment securities	(41,447,474)	(17,416,316)	· -
Proceeds from sale and maturity of	(12, 11, 1, 1, 1,	(1,, 10,510)	
investment securities	32,444,980	7,359,270	_
Net Cash Used in			•
Financing Activities	(\$ 9,002,719)	(\$10,065,255)	\$ -
o	,	\ 	
Net Increase (Decrease) in			
Cash and Cash Equivalents	(\$ 15,502)	\$ 260,634	\$ 1,646,524
•			
CASH AND CASH EQUIVALENTS - BEGINNING	<u>1,907,158</u>	1,646,524	_
		·· · · · · · · · · · · · · · · · · 	
CASH AND CASH EQUIVALENTS - ENDING	<u>\$ 1,891,656</u>	<u>\$ 1,907,158</u>	<u>\$ 1,646,524</u>

NOTES TO FINANCIAL STATEMENTS

December 31, 1989

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities:

The Program is organized to implement the Virginia Birth-Related Neurological Injury Compensation Act (1987, c.540). The Act creates a compensation program which assures lifetime care of infants with severe neurological injuries. The Program is funded through annual assessments against participating physicians (\$5,000), participating hospitals (\$50 per delivery, subject to a maximum of \$150,000), and all other physicians practicing in Virginia (\$250). Liability insurers contribute to the fund, if necessary, based upon actual experience of the fund, as determined by the State Corporation Commission. Liability insurers are subject to a maximum of 1/4 of one percent of net direct premiums written. These insurers are required to contribute at a rate of 1/10 of one percent of net direct premiums written for 1988. The Program receives no funding from the government.

<u>Significant Accounting Policies:</u>

Cash and Cash Equivalents

For purposes of reporting cash flows, the Program considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Property and Equipment

Property and equipment is recorded at cost. Depreciation is based on estimated useful lives and is computed on the straight-line method as follows:

•	Estimated
Asset	<u>Useful Life</u>
Office furniture and equipment	7 years
Computer equipment	5 years

Revenue Recognition

The Program recognizes revenue from assessments and related costs in the applicable assessment period. Assessments received or due prior to the assessment period are recorded as deferred revenue.

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1989

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Income Taxes

The Program is deemed to be a state agency and, as such, is exempt from income taxes. If the Program is determined not to be a state agency and is denied tax-exempt status, a liability for income taxes would be based on any excess of revenue over expenses for the periods.

NOTE 2: PAYROLL PROCESSING:

Payroll for the Program's only employee is processed by the Attorney General's office and is reimbursed by the Program on a quarterly basis. Reimbursements due to the Attorney General's office at December 31, 1989 and 1988 were \$6,950 and \$16,675, respectively.

NOTE 3: LEASE:

The Program leases office space under a one-year lease which automatically renews at the end of the lease term. The lease provides for a \$460 monthly rental and may be terminated upon three months written notice.

NOTE 4: INVESTMENTS:

Investments are carried at cost. Amortized cost and unrealized depreciation at December 31, 1989 and 1988 are summarized as follows:

December 31, 1989 U. S. Government obligations Foreign bonds Corporate bonds	Amortized <u>Cost</u> \$ 6,284,925 1,000,498 <u>11,988,573</u> \$19,273,996	Unrealized <u>Depreciation</u> (\$ 23,335) (10,498) (75,056) (\$ 108,889)
December 31, 1988 U. S. Government obligations	\$10,078,324	(<u>\$ 24,200</u>)

Declines in market value are deemed to be temporary declines.

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1989

NOTE 5: ESTIMATED CLAIMS:

The estimated claims reserve is the present value of payments for claims expected to be filed under the Program. Eligible costs under the Program are costs not otherwise paid by private insurance and other government programs. Costs included are initial medical and hospital, ongoing medical rehabilitation and custodial care, loss of earnings and claim filing expenses. Loss of earnings is based on Virginia private non-farm wages.

Significant assumptions include:

Rate of inflation of medical,	1989	1988
hospital, custodial and rehabilitation expenses	7.5%	7.5%
Rate of increase in Virginia private non-farm wages	5.0%	5.0%
Present value discount factor	8.0%	8.0%

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BALANCE SHEETS

December 31, 1989, 1988 and 1987

ASSETS

	1989	1988	1987
CURRENT ASSETS:			
Cash and cash equivalents	\$ 1,891,656	\$ 1,907,158	\$ 1,646,524
Accounts receivable:			
Non-participants	640,942	6,250	<u></u>
Participating doctors	387,520	-	-
Participating hospitals	419,800	-	-
Insurance assessments	2,340,321	-	-
Interest receivable	432,856	186,605	220
Prepaid expenses	90	85	70
Total Current Assets	\$ 6,113,185	\$ 2,100,098	\$ 1,646,814
INVESTMENTS (Net of unamortized premiums of \$167,996 for 1989 and unamortized			
discounts of \$71,676 for 1988) (Note 4)	\$19,273,996	\$10,078,324	\$ -
PROPERTY AND EQUIPMENT:			
Office furniture and fixtures	\$ 3,192	\$ 2,967	\$ -
Computer equipment	5,242	5,242	
	\$ 8,434	\$ 8,209	\$ -
Less: Accumulated depreciation	1,845	<u>344</u>	
·	\$ 6,589	\$ 7,865	\$
	\$25,393,770	\$12,186,287	<u>\$ 1,646,814</u>

LIABILITIES AND FUND BALANCE

	1989	1988	1987
CURRENT LIABILITIES: Accounts payable:			
Trade	\$ 21,806	\$ 13,038	\$ -
Payroll processing (Note 2) Accrued expenses:	6,949	16,675	-
Salaries	-	_	960
Payroll taxes and withholding	-	-	376
Deferred revenue	<u>7,161,755</u>	4,630,251	1,647,500
Total Current Liabilities	\$ 7,190,510	\$ 4,659,964	\$ 1,648,836
ESTIMATED CLAIMS RESERVE (Note 5)	20,600,000	9,900,000	-
FUND BALANCE (Exhibit "B")	(_2,396,740)	(_2,373,677)	(2,022)

<u>\$25,393,770</u> <u>\$12,186,287</u> <u>\$ 1,646,814</u>

STATEMENTS OF REVENUE, EXPENSES AND CHANGES IN FUND BALANCE

For The Years Ended December 31, 1989 and 1988 and For The One Month Ended December 31, 1987

	1989	1988	1987
REVENUE:			•
Non-participants	\$ 2,192,981	\$ 2,100,777	\$ -
Participating doctors	1,893,043	2,039,167	-
Participating hospitals	2,861,190	3,028,458	-
Insurance assessments	2,569,381		
Total Revenue	\$ 9,516,595	\$ 7,168,402	\$ <u>-</u>
OPERATING EXPENSES:			
Estimated claims cost (Note 5)	\$10,700,000	\$ 9,900,000	\$ -
Investment fees	67,378	26,062	-
Wages	32,636	29,180	1,945
Postage and mailing	21,366	25,593	-
Rent (Note 3)	5,520	2,530	7
Office	3,486	1,070	-
Payroll taxes	2,451	2,191	138
Depreciation	1,501	344	-
Telephone	1,197	1,617	-
Parking	1,025	944	91
Meals and entertainment	545	119	-
Advertising	524	2,065	-
Storage	240	60	-
Travel	153	•	-
Computer usage	-	8,181	-
Bank service charges	143	1,789	68
Miscellaneous	52	<u> 293</u>	
Total Operating Expenses	<u>\$10,838,217</u>	\$10,002,038	\$ 2,24 <u>2</u>
Excess of Operating Expenses			
Over Revenue	(\$ 1,321,622)	(\$ 2,833,636)	(\$ 2,242)
OTHER REVENUE AND EXPENSES:			
Refunds of prior year assessments	(6,000)	-	-
Investment income	1,288,237	465,885	220
Gain (loss) on sale of investments	16,322	(3,904)	_
Gain (1033) on Sale of Investments		(
Excess of Expenses			
Over Revenue	(\$ 23,063)	(\$ 2,371,655)	(\$ 2,022)
FUND BALANCE, BEGINNING	(2,373,677)	(2,022)	
		(6 0 272 (77)	(6 0.000)
FUND BALANCE, ENDING (Exhibit "A")	(<u>\$ 2,396,740</u>)	(<u>\$ 2,373,677</u>)	(<u>\$ 2,022</u>)

STATEMENTS OF CASH FLOWS

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For The Years Ended December 31, 1989 and 1988 and For The One Month Ended December 31, 1987

CASH FLOWS FROM OPERATING ACTIVITIES:	1989	1988	1987
Excess of expenses over revenue (Exhibit "B") Adjustments to reconcile excess of expenses over revenue to net cash	(\$ 23,063)	(<u>\$ 2,371,655</u>)	(<u>\$ 2,022</u>)
<pre>provided by operating activities: Depreciation</pre>	\$ 1,501	\$ 344	\$ -
Amortization of investment discounts and premiums (net) (Gain) loss on sale of investments Increase in receivables Increase in prepaids	(176,856) (16,322) (4,028,584) (5)	(25,182) 3,904 (192,635) (15)	(220) (70)
Increase (decrease) in accounts payable	(958)	29,713	-
Increase (decrease) in accrued expenses Increase in estimated claims	-	(1,336)	1,336
reserve Increase in estimated claims reserve Increase in deferred revenue Total adjustments	$ \begin{array}{r} 10,700,000 \\ \underline{2,531,504} \\ $9,010,280 \end{array} $	9,900,000 2,982,751 \$12,697,544	1,647,500 \$ 1,648,546
Net Cash Provided by Operating Activities	\$ 8,987,217	<u>\$10,325,889</u>	\$ 1,646,524
CASH FLOWS FROM FINANCING ACTIVITIES: Purchases of property and equipment Purchase of investment securities Proceeds from sale and maturity of investment securities	(\$ 225) (41,447,474) 32,444,980	(\$ 8,209) (17,416,316) - 7,359,270	\$ - -
Net Cash Used in Financing Activities	(<u>\$ 9,002,719</u>)	(\$10,065,255)	\$ <u> </u>
Net Increase (Decrease) in Cash and Cash Equivalents	(\$ 15,502)	\$ 260,634	\$ 1,646,524
CASH AND CASH EQUIVALENTS - BEGINNING	1,907,158	1,646,524	
CASH AND CASH EQUIVALENTS - ENDING	<u>\$ 1,891,656</u>	\$ 1,907,158	\$ 1,646,524

NOTES TO FINANCIAL STATEMENTS

December 31, 1989

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities:

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•	Estimated
Asset	<u>Useful Life</u>
Office furniture and equipment	7 years
Computer equipment	5 years

Revenue Recognition

The Program recognizes revenue from assessments and related costs in the applicable assessment period. Assessments received or due prior to the assessment period are recorded as deferred revenue.

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1989

NOTE 1: NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES: (Continued)

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NOTE 3: LEASE:

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<u>December 31, 1988</u>		
U. S. Government obligations	\$10,078,324	(<u>\$ 24,200</u>)

Declines in market value are deemed to be temporary declines.

NOTES TO FINANCIAL STATEMENTS (Continued) December 31, 1989

NOTE 5: ESTIMATED CLAIMS:

The estimated claims reserve is the present value of payments for claims expected to be filed under the Program. Eligible costs under the Program are costs not otherwise paid by private insurance and other government programs. Costs included are initial medical and hospital, ongoing medical rehabilitation and custodial care, loss of earnings and claim filing expenses. Loss of earnings is based on Virginia private non-farm wages.

Significant assumptions include:

	<u> 1989 </u>	1988
Rate of inflation of medical, hospital, custodial and rehabilitation expenses	7.5%	7.5%
Rate of increase in Virginia private non-farm wages	5.0%	5.0%
Present value discount factor	8.0%	8.0%